

## Message Text

UNCLASSIFIED

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21

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 059398

R 031002Z AUG 75  
FM AMEMBASSY KUWAIT  
TO EKCO HOUSEWARES CORP.  
9234 W. BELMONT AVE.  
FRANKLIN PARK, ILL 60131  
INFO SECSTATE WASHDC 3425  
USDOC WASHDC

UNCLAS KUWAIT 3181

E.O. 11652: NA  
TAGS: BDIS, KU  
SUBJ: EKCO CANCELS AGENCY AGREEMENT

1. REPRESENTATIVE OF HAMAD YOUSEF AL-ESSA, PROPRIETOR OF OMAR BEY STORES, FORMER EKCO AGENT IN KUWAIT, INFORMS US YOUR FIRM CANCELLED AGENCY AGREEMENT WITH AL-ESSA AND APPOINTED SCHLIMON YOKHANA AS EXCLUSIVE AGENT FOR MIDDLE EAST.

2. NOTIFICATION WAS IN FORM OF LETTER FROM AUSTREBERTO DIAZ, EXPORT MANAGER, EKCO, S.A. DE C.V.

3. AL-ESSA EXTREMELY UPSET OVER CANCELLATION OF AGREEMENT. HE IS ONE OF KUWAIT'S FORMOST LEGAL ADVISORS AND MEMBER OF LARGE AND WELL-ESTABLISHED BUSINESS FAMILY. HE CLAIMS \$80,000 IN BUSINESS FOR YOUR COMPANY IN PAST YEAR AND PLANS TO OPEN NEW STORE IN KUWAIT.

4. AL-ESSA FEELS CANCELLATION OF AGREEMENT UNJUSTIFIED IN VIEW HIS RECORD WITH COMPANY. EMBASSY COMMOFF WOULD APPRECIATE HEARING EKCO SIDE OF STORY AND WILL FOLLOWUP WITH LETTER. IF IT AT ALL POSSIBLE AL-ESSA CAN REMAIN YOUR AGENT FOR KUWAIT, URGE YOU CONTACT HIM ASAP P.O. BOX 258, KUWAIT. TELEX: 2296 OR CABLE OMARBAY, KUWAIT. EKCO CAN ALSO CONTACT COMMERCIAL OFFICER C/O US EMBASSY, P.O. BOX 77, KUWAIT OR CABLE VIA HILTON HOTEL, KUWAIT.

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STOLTZFUS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975KUWAIT03181  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750267-1120  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** hartledg  
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**Review Date:** 20 FEB 2003  
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**Status:** NATIVE  
**Subject:** EKCO CANCELS AGENCY AGREEMENT  
**TAGS:** BDIS, KU  
**To:** n/a  
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